**MTD Sales Summary:**

1. Target: 150 Cr
2. Sales: 14 Cr
3. Achievement: 9.3%
4. Trend: 140 Cr

**Yesterday Sales Summary:**

1. Target: 5 Cr
2. Sales: 5.1 Cr
3. Achievement: 110%
4. Trend: 6 Cr

**Today Sales Summary:**

1. Target: 5 Cr
2. Sales: 1.2 Cr
3. Achievement: 24%
4. Trend: 6 Cr

**MTD:** This month our Total **target** is **150 Cr** and **month to date target** is **30 Cr**. From now we made around **24 Cr** **sales** which was total **86% achievements**. If everything going like that at the end of the month our **sales will be 140 Cr**.

**Yesterday:** Though the target for yesterday was **5** crores, we could only sale **4.9** crore which was **1** crore less than the target. Therefore, our achievement was **98%** that was below the expectation level. According to the sales value, the trend should be 6 crores.

**Today:** Today our target **is 5 Cr**. From now we made only **1** Cr sales. Which was covered **20%** of our target. If everything going okay at the end of the day our **sales will be 5.1 Cr.**